



**APSSOUTHEASTASIA**  
*apssoutheastasia.com*

# COMPANY PROFILE

We represent a network of reliable cargo management across Vietnam, Cambodia, Philippines, Myanmar, Singapore, Thailand, and Malaysia.

**INTRODUCING APS GROUP – LEADING LOGISTICAL POWERHOUSE ACROSS SOUTHEAST ASIA**





# MORE THAN LOGISTICS, WE OFFER A-Z SOLUTIONS

APS Group, established in 2008, has steadily grown over a decade to entrance a robust logistics empire in Southeast Asia. What started with a team of two dedicated members, has now expanded into an organization of over 90 experienced professionals. With an impressive handling capacity of 6000 CBM of air volume and 400 TEUs of ocean volume each month, we are not just a logistics company; we represent a network of reliable cargo management across Vietnam, Cambodia, Philippines, Myanmar, Singapore, Thailand, and Malaysia.

At APS Group, we seamlessly bridge the gap between your logistics challenges and innovative solutions, ensuring your business stays ahead in a competitive landscape. Our comprehensive suite of services is meticulously designed to address the core pain points of logistics, embodying our commitment to being your partner of choice in navigating the complexities of global trade.



# OUR STATEMENTS

## MISSION STATEMENT

**Our mission is to exceed customer expectations by identifying and nurturing opportunities that enhance their supply chain strategies.** Fueled by a philosophy to deliver only the highest quality services in the most efficient manner possible, we are committed to continuous improvement through leadership, innovation, and technological advancement.

## VISION STATEMENT

**Our vision at APS Group is to ascend as the unrivaled market leader in the logistics domain on a global level.** We aspire to set the industry benchmark through our commitment to excellence, delivering not merely services, but comprehensive logistic solutions that are synonymous with innovation, efficiency, and reliability.

### Branch Offices:

We have strategic branch offices across **Ho Chi Minh, Ha Noi, Hai Phong, and Da Nang, Phnom Penh in Cambodia, Yangon in Myanmar, and our corporate offices in Vietnam, Malaysia and Thailand.**





# ELEVATING YOUR SUPPLY CHAIN WITH EXCELLENCE



**WHERE RELIABILITY MEETS INNOVATION, PAVING THE WAY FOR YOUR BUSINESS SUCCESS.**

*How our flagship services elevate your logistics experience, setting new industry benchmarks:*

## **Air & Ocean Exports/Imports**

We navigate global markets with expert air and ocean freight solutions, ensuring timely, secure, and cost-effective transportation for seamless product delivery.

## **Warehousing & Distribution**

Optimize storage, inventory management, and distribution with our advanced warehousing solutions. Our strategic facilities and technology provide flexible, reliable options to support your business growth.

## **In-House Imports Bonded Facilities & Specialized Cargo Handling**

We handle complex logistics, including bonded warehousing and specialized cargo, with expertise in compliance, security, and customs clearance.

## **Combined Transportation & Multi-Modal Transportation**

Simplify your supply chain with our integrated air, sea, rail, and road transport solutions, optimizing efficiency and cost for seamless, end-to-end service.

## **Inland Haulage & NVOCC Operation**

Our inland haulage and NVOCC operations ensure smooth port-to-door transitions, simplifying domestic transport and documentation across challenging geographies.

## **Freight Consolidation & Transshipment Services**

Reduce costs and improve lead times with our freight consolidation and transshipment services, expertly managing multiple cargoes for streamlined, cost-effective logistics.

## **GOH Services, Project Cargo Handling & Customs Brokerage**

Simplify Garments on Hanger (GOH), project cargo, and customs complexities with our specialized services. We provide expertise and innovation for your unique logistics needs.

## **Air Craft & Vessel Charters**

For urgent or oversized shipments, our charter services ensure maximum flexibility and control, guaranteeing on-time delivery regardless of size or destination.



# THE MIND BEHIND THE OPERATION



## Louis Minh - Group CEO:



Pioneering Global Logistics with Local Insight

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**As the visionary Group CEO of APS Southeast Asia, Louis Minh has been at the helm of transformation and innovation in the logistics industry since 2008. Starting the journey in Vietnam, Louis embarked on a bold mission to position APS as the premier regional service provider, focusing initially on sub-regional intricacies that many overlooked.**

Under his leadership, APS Southeast Asia has not merely expanded but thrived, first extending its reach into Cambodia and subsequently across the entire Southeast Asian region. His strategic foresight and deep understanding of the logistical nuances within diverse markets have propelled APS from a modest beginning to a powerhouse in logistics, recognized for its robust local networks and formidable global connections.

Louis's approach blends meticulous regional expertise with expansive global outreach, ensuring APS Southeast Asia delivers unparalleled logistics solutions. His leadership is characterized by a commitment to excellence, innovation, and a drive to forge sustainable partnerships across continents, reflecting in APS's growing influence in America, Canada, Latin America, Europe, China, and India.

Today, Louis Minh continues to inspire with his dedication to not only meeting but exceeding the logistical expectations of international commerce, making APS Southeast Asia synonymous with reliability and top-tier service in the global logistics landscape.



# OUR OATH TO OUR CLIENTS



## THE SERVICE



At APS, we offer a comprehensive range of services from Air & Ocean Exports and Imports, Combined Transportation, Inland Haulage, Multi-Modal Transportation, to Specialized Cargo Handling, to meet all your logistical requirements. We assure you utmost service quality as we strive for excellence in every endeavor – be it Freight Consolidation, Transshipment Services, or GOH Services. Think of us as your one-stop logistics solution.

## THE ORGANISATION



We are proud to represent eight countries in Southeast Asia, making us a culturally diverse and robust organization. Our unique selling point is the 360-degree package of logistics services that we offer, coupled with technological innovations and holistic market understanding. Our partners trust us for our reliability, transparency, and unparalleled industry expertise.



# OUR OFFICES

## VIETNAM



### Corporate Office (Ho Chi Minh)

- **Address: No.308, 3F, SCSC Building, Air Cargo Terminal, 30 Phan Thuc Duyen St., Ward 4, Tan Binh Dist, HCMC**
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    - Cellphone: +84 902 705 859
  - Jenny Le – Customer Services Manager
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    - Cellphone: +84 918426754
  - Nancy Nhung – Sea Export Manager
    - Email: nancy@apssoutheastasia.com
    - Cellphone: +84 919 166 679

### Ha Noi & Hai Phong Office

- **Address: R.304, 3rd Floor, Golden Palm Building, No.21 Le Van Luong St., Nhan Chinh Ward, Thanh Xuan Dist, Hanoi City.**
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- Key Contacts:
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### Da Nang Office

- **Address: R.103, 109 Le Dinh Ly St, Vinh Trung Ward, Thanh Khe Dist, Danang City, Viet Nam.**
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- Key Contacts:
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  - Anna Thuy – Manager
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# OUR OFFICES

## CAMBODIA

### Corporate Office (Phnom Penh)

- **Address: No.420, H. Silver Building, 9th Floor, Road 9A, Street 271, Sangkat Toumnoup Teuk, Khan Chamkarmon, Phnom Penh, Kingdom of Cambodia.**
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### Corporate Office (Manila)

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  - Karen Aguila - CSR Manager
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# OUR OFFICES

## MYANMAR



### Corporate Office (Yangon)

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  - Tin Zar Win - Customer Services Executive
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## THAILAND



### Corporate Office (Bangkok)

- **Address: 719, KPN Tower, 19th Floor, Bangkapi, Huaykwang, Bangkok 10310 Thailand.**
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  - Phurichchaya Samarnmitr - Senior Accountant
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# OUR OFFICES

## MALAYSIA



### Corporate Office (Klang)

- **Address: 1st Floor, Menara A & M, Garden Business Centre, No. 3, Jalan Istana, 41000 Klang, Selangor Darul Ehsan, Malaysia**
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**CONNECTING CONTINENTS, DELIVERING EXCELLENCE — YOUR LOCAL GATEWAY TO GLOBAL LOGISTICS**



## OUR ESTEEMED OVERSEAS PARTNERS

At APS, we proudly operate key offices across Southeast Asia, ensuring in-depth local expertise and agile logistics solutions. Beyond our own offices, our strategic partnerships span the globe, including exclusive partners in America, Canada, Latin America, Europe, China, and India. This robust network allows us to offer seamless, end-to-end logistics services worldwide, making us a trusted partner in global commerce.



# YEARLY PROFITS

1

**2021-2023**

Over three years, APS has generated a total revenue of **\$245 million USD**, demonstrating resilience and a steadfast commitment to navigating the complex dynamics of the global logistics market.



2

**2023**

Faced with global economic shifts and unprecedented challenges, 2023 presented a tough landscape. Despite the drop to **\$58 million USD**, strategic decisions were made to position the company for recovery and future growth.



3

**2022**

With a focus on consolidating gains and enhancing operational efficiencies, 2022 saw APS maintaining a solid performance with revenues at **\$100 million USD**. This year was pivotal in strengthening the company's position in competitive markets.



4

**2021**

The year marked a robust period of growth and expansion, setting a strong foundation with revenues peaking at **\$127 million USD**. This significant achievement underscored the effectiveness of strategic initiatives and market penetration.





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# THANK YOU

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